# VALUE PROPOSITION LETTER

# FRED WEBBERKING

## LEAN – SIX SIGMA – INDUSTRIAL – MAINTENANCE – RELIABILITY – ENGINEERING

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Dear Sir/Madam,

I bring more than **30 years of progressive leadership in Maintenance, Reliability, Lean, and Continuous Improvement** across multiple industries. My career has been defined by one consistent theme: **I eliminate waste defects** and **unplanned downtime.** I have repeatedly delivered measurable sustained improvements that include but are not limited to:

- **Uptime Increases of 30 to 40%** through the use of TPM and RCM precision maintenance practices and techniques
- **Scrap and defect reductions up to 50%** including a Six Sigma chartered project that raised yield from 78% to 98%
- **MTBF Improvements of 300%** through the use of standardized work procedures and reliability road mapping policy
- **Space utilization gains of 40,000** + square feet through deploying 5S and Lean optimization methodology tools
- **Cost savings exceeding $500,000** through the design of experiments process redesign and waste elimination
- **Major capital project leadership** including validation, verification, commissioning and asset life cycle planning
- **Developing high performing teams** training technicians, engineers and supervisors in advanced problem solving

I bring a rare combination of **hands-on, in-depth technical**, **strategic industrial maintenance reliability engineering** and **organizational development**. My background spans everything from advanced root-cause failure analysis to coaching teams to redesigning processes and implementing full-scale maintenance and reliability systems. I am equally comfortable on the plant floor diagnosing failures as I am in the boardroom presenting a multi-year reliability roadmap

What sets me apart from the competition is that I improve machines, processes and systems by improving their **Reliability**, **Maintainability**, **Availability**, **Capability**, **Flexibility**, **Serviceability**, **Safety**, **Repeatability, Durability** and **Sustainability**. My work consistently results in safer operations, higher throughput, lower costs and teams that understand how to sustain the gains. My technical skills goes hand-in-hand with my social skills as an effective inter and intra departmental communicator and team builder

I am someone who elevates performance wherever I go.

I would welcome the opportunity to discuss how my experience can support your goals in safety, quality, delivery, cost and long-term operational excellence. Thank you for your time and consideration.

Yours sincerely,

*Fred Webberking*

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